

# KP BHUSAL

Corporate Trainer | Motivational Speaker



*Dedicated to empower people & organizations through  
talks & workshops!*

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## Career Summary

*KP Bhusal is one of Nepal's most in-demand corporate trainers and keynote motivational speakers, known internationally for his unorthodox training style, and unique and engaging content on various domains of academic and corporate spectrum.*

## Quick Bio

- MA English Literature and LLB from Tribhuvan University, Kathmandu
- MBA Organizational Leadership, Boston University, USA
- Certified Leadership and Human resource trainer, certified by HRCI
- Certified Business Consultant and Sales Coach, Certified by IIBA and PMO
- Awarded by government of India, ministry of MSME for empowering sustainable entrepreneurship
- Awarded with honorary doctorate (PhD) by Sunrise University, Rajasthan, India
- 'Edupreneur of the Year 2020' by The Excelligent Magazine



## 📌 Training Themes:



So, you can invite me for:

- ❖ 3-4 hours' of big bang '**motivation**' or '**sales motivation**' to super-fire your team's willingness, to strategize their sales process and to gain their commitment for growth and better productivity.
- ❖ 1-day intensive strategy workshop for leadership, sales, soft skills, team building and customer service related themes.
- ❖ 1-day intensive sales workshop to upskill sales team and to strategize their sales process – workshops on any subdomain of sales and for any type of sales organization.
- ❖ Willing to work in 'consulting' mode with 'guaranteed sales growth or risk reversal promise' – series of customized workshops and personalized coaching to empower team holistically and to realize sales/business quota.
- ❖ Customized training workshops – as per organizational need and demand, we curate training materials that fit your pre-planned timing, need and situation.

## Clients we worked with:



## Evaluation of Training:

The Effectiveness of training program will be assessed based on 4 levels of evaluation model: **reaction, learning, behavior and results**. Our instinct is to follow them linearly, starting with how people react to the training we provide, what're the learnings and takeaways, what are the behavioral changes after the training and the result that they bring-in in their performance.

*If You Want to Transform Your Organization –  
Transform Your People!*

*If You Want to Transform Your People –  
We're Here to Help You 'HOW'!!*

## Structure of Training

Keeping things in mind, such as - theme of the training module, outcome of need assessment, organizer or participant's expectation and other specific training situation, we are always open for customization. The objectives, content, activities, process and every other thing remain different, but the fundamental structure of most of the workshops always remain same: following three steps process – the rule of golden circle:

- **First part:** Injecting the right mindset, the **WHY** factor — particularly on developing proactiveness, growth mindset and reshaping right attitude.
- **Second Part:** Developing strategic and skilled leaders, the **HOW** factor – An intensive and immersive strategy workshop to curate and apply strategies to realize workshop's goal and training need.
- **Third Part:** A motivational part, the **WANT** factor – Constant flow of inspiration with commitment-to-action for better productivity and growth.




## Methodology


- Interactive group activities and tutorials
  - Modelling and Simulation
  - Experiential learning
- Role play, Video play and Games


## About Me:


I am a diligent self-starter, avid reader, always looking for opportunities for growth and development. I've spent 10+ years in touching the hearts and minds of corporate executives, and being a catalyst in organizational growth, thanks go to 100+ corporate organizations across Nepal, India and abroad for trusting me as their growth catalyst and business advisor.


 My IKIGAI: to make corporate audience happy, energetic and more productive.


### 💎 Rewards and Accolades:


 Honored by Government of India, Ministry of MSME, for actively promoting sustainable entrepreneurship in the South Asian region.


 Awarded as 'Educational Entrepreneur of the year 2020' by 'The Excelligent' magazine. "20 Most Influential Thought Leaders to Follow-2022" by The Education View Magazine.

 Worked with government offices, Int'l non-profits, multinational corporations, commercial banks and nearly hundreds of other corporate organizations across Nepal, India and abroad.

 Impacted thousands of lives across Nepal, India and middle east through live sessions and nearly half a million people from more than twenty countries through virtual platforms.

 Ranked as Nepal's #1 motivational speaker, corporate trainer and sales coach (Ranked by 'Google' algorithm and reviewed by past clients)

 16 years in teaching, training and professional development and 10+ dedicated years in corporate coaching and organizational development.

 One of the most followed and the most sought-after Nepali trainers and speakers across social platforms.